

The Skill-to-Income Roadmap

Turn what you can do into what you are paid for — deliberately.

"Do you see someone skilled in their work? They will serve before kings; they will not serve before officials of low rank."
— Proverbs 22:29

Income follows skill — but only skill the market can see and price. Most people are underpaid not because they lack ability, but because their ability is unfocused, unproven, or invisible. This roadmap takes one skill and walks it from inventory to mastery to income, in concrete steps.

1 SKILL INVENTORY

List honestly. Include the ones that feel ordinary to you — they rarely are.

SKILL	PROOF I HAVE IT	MARKET DEMAND (1-5)	ENJOY IT (1-5)

Circle the one skill with the highest combined demand + enjoyment. That is your focus skill. One. Mastery divides badly across three projects.

2 THE MASTERY PLAN

Excellence is built on schedule, not on inspiration.

MY FOCUS SKILL

HOURS PER WEEK OF DELIBERATE PRACTICE

PRACTICE TIME SLOT (DAY + HOUR)

THE SUB-SKILL I AM WEAKEST AT — MY FIRST 30 DAYS OF PRACTICE TARGET

ONE PERSON AHEAD OF ME I CAN LEARN FROM OR STUDY

3 THE INCOME LADDER

Each rung pays more for the same skill. Climb in order.

THE FOUR RUNGS

1 • **Employed skill**

Paid a salary to use it. Master the craft on someone else's time.

2 • **Premium skill**

Paid above market — negotiated on documented results, not tenure.

3 • **Freelanced skill**

Paid per project by multiple clients. Income detaches from one employer.

4 • **Productised skill**

Paid while you sleep — a template, course, or service others deliver.

The Skill-to-Income Roadmap — continued

THE RUNG I AM ON TODAY

THE RUNG I AM CLIMBING TO IN 12 MONTHS

THE FIRST CONCRETE STEP TOWARD THAT RUNG — TAKEN THIS MONTH

"Serve with excellence long enough and the room you serve in changes. That is the promise — skill finds the king's table."

— HOUSE OF WISDOM

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